



"A Road Map for Success in 2006"

Presented by

Women in Insurance and Financial Services

The beginning of a new year allows Financial Professionals a chance for a New Start! According to Joseph P. Maloney, CPA, as stated in the *Dallas Morning News* on January 1, 2006, "Most small-business owners work from the seat of their pants and don't realize that a good plan will help them."

At the January 25th luncheon, Ginger Cockerham, MCC, Business Coach, will help you put your 2006 goals into an easy five-step process that will provide the framework for focusing your energy and efforts to achieve what you really want.

Ginger said, "One of my clients spent 20 minutes each day visualizing the achievement of her goals and objectives for 2005. Her question each morning was, "What can I do today to reach my goals."

Her client states, "I achieved my 2005 goal and ended up at \$212,000 in commissions. . . beating the guy who has been our top agent for 20 years! I also led long term care, annuities and lives this year. All this on 3 ½ days each week. My commissions last calendar year (2004) were \$126,000. I appreciate your helping me make this happen." Marnie Tate, NMFN.

Our speaker, Ginger Cockerham, is a Master Certified Coach (MCC) and a Business and Life Coach for Professionals in the Financial Services Industry.

WHEN: Wednesday, January 25, 2006, 11:30 am-1:00 pm

WHERE: Dovie's Restaurant, 14671 Midway Road, Dallas

COST: \$15 for members and \$18 for nonmembers



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"The Dallas Chapter mission statement is to

- *Encourage,*
- *Educate* and
- *Energize Women*

For their advancement in the financial services industry."

**To make a reservation,
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